

Hotel Annual Cost

Hotel Annual Savings

ABC Hotel	Electricity Cost	SOLAR	LED*	New Cost
	\$ 40,000	\$ 21,148	\$ 12,000	\$ 6,852

Number of Rooms 120 Rooms

Occupancy 65%

ADR \$52.00

Address 1234 Pensacola Blvd

City, State Pensacola FL

ZIP 32505

Contact Hotel Owner's Name

Email abc@hotel.com

Phone Number (212) 222-2222

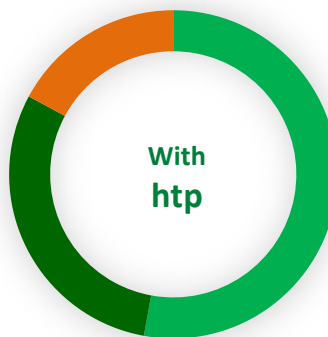
Current Electricity Cost \$ 0.12 kWh

*Solar Electricity Cost \$ 0.036 kWh

* After accounting for the cost of servicing the vouchers if all vouchers were redeemed.

\$3,333.33	\$570.99
Current Monthly Bill	Estimated Future Monthly Bill

*for indication of Bulb / Lamp replacement



Impact on Avoidable (Variable) Cost to Hoteliers

	without htp	with htp
Labor	\$ 4.00	\$ 4.00
Laundry	\$ 0.70	\$ 0.70
Utilities	\$ 1.40	\$ 0.24
Miscellaneous	\$ 1.80	\$ 1.80
Total Avoidable Cost	\$ 7.90	\$ 6.74

Avoidable Costs

100 KW Of Solar Panels Installed

Solar Generation 176,234 kWh / year

Savings per year with htp \$ 33,148

Self Financed

Debt service @ 6.5 % (7 Years) \$ 71,609 / Year

20 Years of Savings @ 3.0 % Escalation Rate with htp \$ 977,339

Max # Rooms per Night 10 EVouchers

Left unoccupied 32 Rooms

EVoucher Annual Total 953 EV/year/20 years

htp investment in hotel

LED Count 1,440 Lamps

* Solar array's appraised value added to property value

Hotel's Appraised Value* : \$ 414,351

Hotel Owner's Name

I understand this Fact Sheet Agreement and request a Feasibility Study

Fee Per Room \$40.00 Total \$4,800.00

This Mobilization Agreement initiates an onsite evaluation and detailed Solar PV feasibility study. Projected savings contained here are estimates for illustration purposes only and the number of EVouchers proposed may be re-evaluated based on final solar system design. Either party may choose not to execute a Room Trading Agreement contingent on the results of the detailed Solar PV feasibility study. The full Room Trading Agreement (attached in Exhibit A) will provide the hotel owner with the free usage of the proposed PV system for a period of twenty (20) years at a fixed rate to be paid in EVouchers for Hotel stays to be traded by htp via their proprietary system. 100% of the savings from the energy generated by the PV system will remain with the hotel. The Hotel Owner will not be required to sign a personal financial guarantee, only for their Hotel to honor htp's EVouchers for the duration of the contract as long as the equipment performs according to the performance warranty in the final contract.

Signature _____

Date _____

